

A Legal Benefits Plan Can Assist During Life Events

Employees In their 30s

- Will and Estate Planning
- Buying/Selling/Refinancing Your Primary Residence
- Adoptions

Employees Getting Married

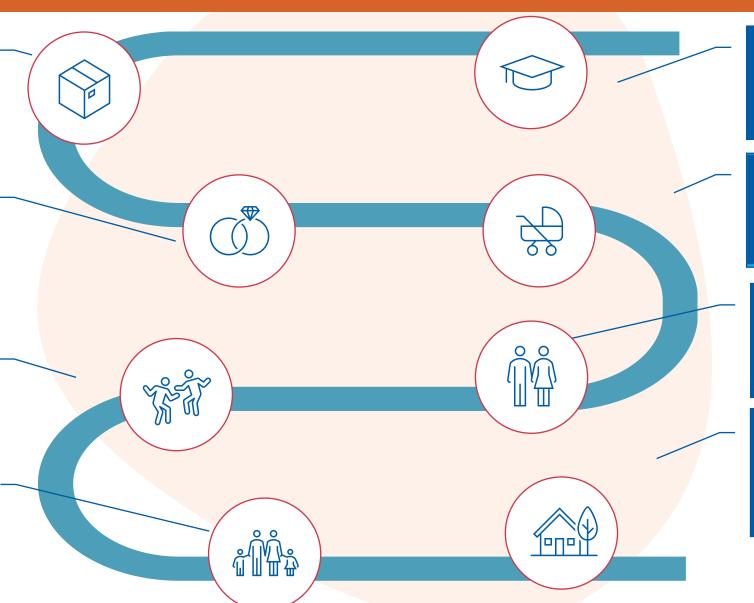
- Name Change
- Purchase of Primary Residence
- Guardianship/Conservatorship
- Governmental Agency Adoptions

Employees With Teenagers

- Traffic Matters
- Misdemeanor Defense
- Consumer Dispute

Employees In their 50s

- General Power of Attorney
- Living Will
- Guardianship/Conservatorship
- Living Trust Document



Employees In their 20s

- Tenant Dispute
- Traffic Matters

Employees That are Expecting

- Will and Estate Planning
- Purchase/Sale of Primary Residence
- Name Change

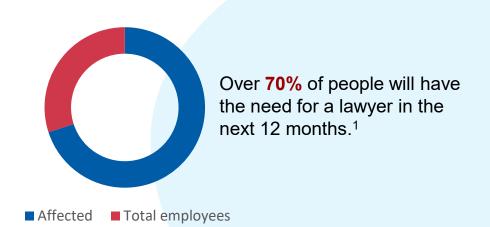
Employees In their 40s

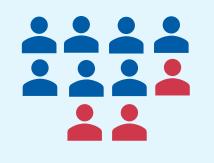
- Living Trust Document
- Foreclosure
- Guardian/Conservatorship

Employees In their 60s

- Will and Estate Planning
- Living Trust Document
- Sale of Primary Residence
- Health Care Power of Attorney
- Control of the control of the control
- General Power of Attorney

The Numbers





■ Affected ■ Total employees

More than **70%** of those needing an attorney in the next 12 months don't know how to tell a good lawyer from a bad one.²

An Attorney charges on average \$200 - \$400 per hour³.

What non-members can expect to pay:

Retainer Fee \$5,000 to \$25,000

+

Litigation Fees \$10,000 to \$50,000

\$15,000 to \$75,000 total cost to Employee On average, it costs \$400 - \$700 to create a will⁴.

1,2 Source: American Bar Association

³ Source: Thervo

⁴ Source: Ameristate

The Work of Finding an Attorney

The work of finding an attorney

- Numerous attorney searches
- Voicemails left with attorneys with no returned calls
- Attorneys' practice of prioritizing legal matters causes minor matters to be ignored
- Days pass with deadlines without speaking to an attorney
- Multiple days off taken to interview potentially compatible attorneys

- Lack of "compatibility" app to help employee decide which attorney fits their needs
- · Little online ratings information
- Ratings information is skewed by "win/loss" client experience
- Employees speak to an average of 7 attorneys
- No advocate to ensure that the attorney/client relationship remains compatible

Challenges

Access to Attorney

- Employees don't personally know any attorneys
- Employees aren't sure how to locate the right attorney
- As many as 40% of the Members could not connect or find the right Attorney

Difficult to Reach

- Attorneys are not sitting in office:
- Attorneys are in court/depositions/ meetings/ on vacation
- As many as 40% of the Members could not access available benefits

Understanding Areas of Law

- Employee don't always know the right attorney in the right area of law
- Results in Employee's Conducting numerous attorney searches/calls

Selecting an Attorney

- Takes days for an employee to interview potentially attorneys
- LegalEASE offers help and follow-up to assist your employee's in connecting to the attorney



What you get with A LegalEASE Insurance Plan

Benefits of LegalEASE Plan

- ✓ Coverage for in and out-of-network
- ✓ Concierge assistance navigating common legal issues
- √ Two options to connect with an Attorney over the phone and online

Advocacy
Help During
the Entire
Legal Matter

Member Focused Care



- ✓ Live Concierge Matching with dedicated Member Specialists
- √ 98.1% connection success to an Attorney
- ✓ We match Attorneys to your preference and needs including everything from LGBTQ to gender and religion

Stays with you from the beginning to the end

Can answer questions about the American Legal System Follows up with you during the life of your legal matter

Will reach out to the attorney on your behalf

Advocates typically speak to about 7 attorneys before matching

The LegalEASE Way

Live/Phone Concierge

- ✓ Live Concierge Matching with dedicated Member Specialist
- ✓ We match Attorneys to your preference and needs including everything from LGBTQ to gender and religion



Importance of Connection

Best Match First Time



Connection Time – 1-2 Business Days



No Attorney-after-Attorney Missteps



No Wasted Time – Less Stress



Representation Starts Almost Immediately



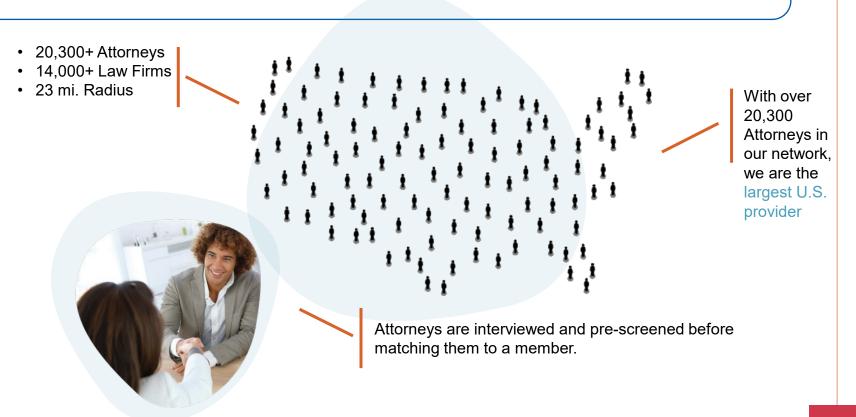
Our Attorney Network

Benefits of a LegalEASE Plan

- An attorney with expertise specific to your legal matter
- Access to a national network of attorneys with exceptional experience that are matched to meet your needs

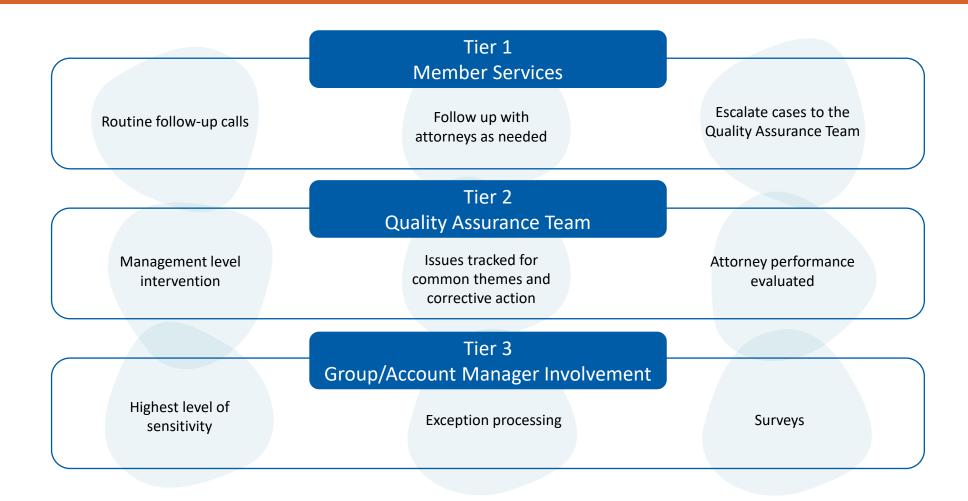
Our Vetting Process

- ✓ Board-Certified Examination
- ✓ State-Licensed Locality of Member
- ✓ Examine their Law Practice History
- √ 13 Question Background Certification
- √ Community/Law Practice Record
- ✓ Review of E&O/Discipline Record
- ✓ Penalty of Perjury Submissions
- ✓ Insurance Requirement
- √ 10 years of Attorney Experience
- ✓ Professional Conduct Code





Quality Assurance Process



We Ask Every Member for Feedback at Every Touchpoint



Communications to Increase Utilization & Enrollment

Email Communication

Flyers

Microsites

Webinars

Break Room Posters

Mid-Year Presentations

Open Enrollment Presentations

Digital Signage

Fulfillment Communications

Benefit Fair Presence

Materials customized specifically for your employees and for your specific plan

Personalized email and Benefits Guide

Co-branding opportunity











Employee Seminars

2023 Legal Seminars

Topics include:

- Family Law Issues
- · Wills, Trusts & Estate Planning
- Eldercare Issues
- · Steps to Buying or Selling a Home
- Do you need a prenuptial agreement?
- A New House: To Buy or Not to Buy
- Renters Before Signing a Lease

Benefits of Seminars

- Educational information for all employees
- Increases probability for employees to take steps in their legal and financial health
- Provides an environment for employees to ask general questions
- Increases utilization in the LegalEASE plan
- Increases enrollment in the LegalEASE plan



Financial Seminars

1 Hour Seminars with Q&A! No stress set up! Topics include:

- A Guide to Teaching Financial Responsibility
- Balancing life today and dreams of tomorrow
- · College resources: Paying for College
- Creating your retirement paycheck: Strategies to help you live the life you've earned
- Divorce changes everything: Find your independence

Additional Resources Through Our Portal – The Legal Corner

Sample Documents

View and download PDF sample documents like joint revocable living trust, last will and testament, declaration regarding final arrangements, contract for a rental agreement, contract with an independent contractor and many more.

Articles on Areas of Law

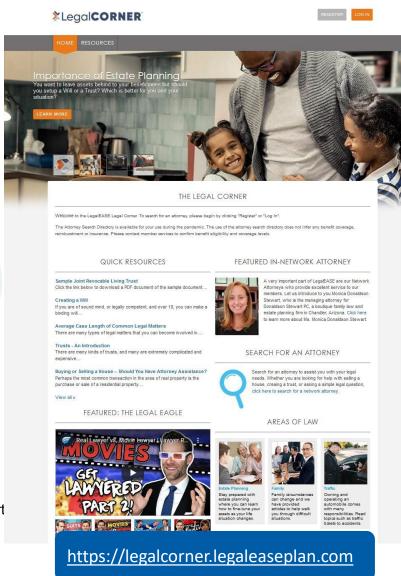
View legal resource articles around rules and procedures in categories like auto and traffic, estate planning, consumer matters, home and residential matters.

Legal Eagle Videos

A fun take on popular events in the eyes of a lawyer.

Topical Sections

Such as Women's Law, Children's Law, Sports Law and updated Supreme Court News.



Financial Counseling

Members (Non-Members excluded) can receive oneon-one coaching with certified credit counselors, watch monthly personal finance webinars and view self-paced financial education resources.

Featured In-Network Attorney

LegalEASE likes to highlight a specific attorney from our Attorney Network who provide excellent service to our members.

Attorney Search

Member and Non-Members can view our online attorney network and search by:

- Zip Code
- Area of Law
- Choose Attorney in Directory

Members receive:

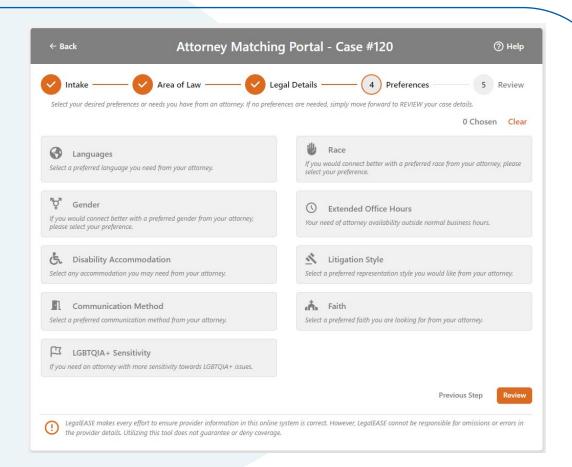
Free Consultation plus their covered benefits **Non-Members receive:** Free Consultation & 15% off Attorney's Hourly Rates

Coming Soon: LAMP

LAMP: LegalEASE Attorney Matching Portal

LegalEASE is expanding our online solution options to members. Introducing the newest online self-service portal, LAMP: LegalEASE Attorney Matching Portal launching soon. A system to DirectConnect members to attorneys.

LegalEASE is proud to introduce a new online product solution to better serve our members and provide a better customer experience with quicker matching and connecting to a dedicated, qualified attorney available to assist your personal legal matters. Building an ideal attorney profile with preferences ranging from language options, disability accommodation, communication methods and a multitude of DEI (Diversity, Equity and Inclusion) needs our members desire from their attorney.



Meet The LegalEASE Team



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Thank you!

Limitations and exclusions apply. This benefit summary is intended only to highlight benefits and should not be relied upon to fully determine coverage. More complete descriptions of benefits and the terms under which they are provided are received upon enrolling in the plan. Group legal plans are administered by Legal Access Plans, L.L.C. or LegalEASE Home Office: 5151 San Felipe, Suite 2300, Houston, TX. This legal plan may not be regulated as insurance in some states, but is available in all states. Plans are underwritten by insurance carrier partners in states where required. Please contact LegalEASE for complete details. ©2023 LegalEASE All rights reserved.LegalEASEPresentation_2023-01

